



Setting up solar parks, growing a food producer, a strategic investment in a chemicals wholesaler, establishing Next Commerce Accelerator – just a brief glance at but a few of our activities makes it clear that we cover a very broad field in our Corporate Clients segment. Diversity and flexibility are the characteristics for which we are known among our clients, and they are the characteristics that count if you provide SMEs with loans and banking services.

BANKING FOR SMES IS LIKE A DECATHLON. THOSE WHO MASTER EVERY DISCIPL

In our focal industries we score with industry, product and advisory expertise, be it in Energy & Utilities, Infrastructure & Logistics, Industry & Services, Healthcare, Food & Retail, Wealth Management, Structured Finance or Merger & Acquisitions. We are an integrated corporate finance bank that offers an all-in service thanks to our positioning in the areas of structured finance and leveraged buy-outs. Our clients of long standing appreciate this – as do the many who join us every year.

Our target clients are owner-managed companies. In geographical terms, we are not limited to our home region in Northern Germany: we also successfully complete transactions in the south, west and east of Germany. And we assist German companies with their business activities outside Germany, where we have developed such new markets as Portugal and the Netherlands – a key to further growth.



LINE A RE AT THE FRONT.

*Patrick Miljes,
Head of Corporate Clients*



ALL TOLD, WE HAVE SO FAR FINANCED MORE THAN ABOUT
5,5 GIGAWATTS
 FROM RENEWABLE ENERGIES.

**CORPORATE CLIENTS
 PATRICK MILJES**

DR. DETLEV GRÖNE: HEAD OF CORPORATE CLIENT BUSINESS SALES

