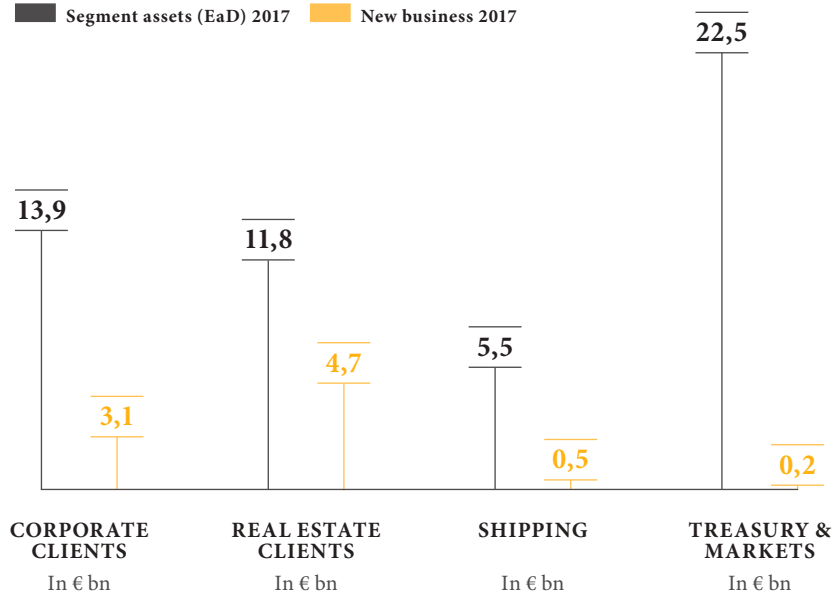




# ERE. AND OF COURSE THERE TOO.

## HSH NORDBANK'S FOUNDATIONS.

■ Segment assets (EaD) 2017 ■ New business 2017



## A NEW ERA WITHOUT LEGACY ASSETS

### FUTURE ASSURED

The hard and focused work particularly in our operating business has paid off – and has assured the Bank's prospects.

### NEW CLIENTS CONVINCED

In this challenging market, 120 clients opted for HSH Nordbank for the first time. We signed about € 2.3 billion worth of new business with these clients alone – that illustrates the appeal of our offerings.

### A NEW ERA USHERED IN

The Bank is at the beginning of a multi-year transformation. We do not shy away from change because this will be part of our everyday life in future.

### LEGACY ASSETS SHARPLY REDUCED

We established the conditions for privatisation by having reduced our legacy assets by more than half. In the wake of the change of ownership, we shall dispose of all non-performing loans from the past.